

Geopost Corporate Presentation

WE ARE GEOPOST

March 2024



OUR VISION

Our ambition is to become the international reference in **sustainable delivery** and the leading **enabler of e-commerce** acceleration.

MEMBER OF LA POSTE GROUP



33.3%*

Multi-activity business model with mail, banking, parcels, a network of retail outlets, digital tools



45.6%*

International leader in parcel delivery and solutions for e-commerce



21.1%*

Retail banking, corporate and investment banking, insurance and asset management

*share of Groupe La Poste's revenue

OUR KEY FIGURES 2023



15.7 BN €*

Revenue

*Asendia revenue included



108,000

Pickup points worldwide



2.1 BN

Parcels delivered
worldwide



57,000

Employees



-25,763 t CO₂e

(vs 2022)

A net-zero CO₂ emissions target by 2040
approved by the Science Based Targets
initiative

WE FOSTER BETTER BUSINESS ACROSS THREE KEY AREAS



DELIVERY

Business, home,
out-of-home delivery



SPECIALISED DELIVERY

Healthcare, food,
same day delivery



NEW COMMERCE

E-commerce, digital,
data, further expansion

LEADING PLAYER IN EUROPE



#1

France
Ireland
Lithuania
Slovakia
Spain

#2

Austria
Bulgaria
Estonia
Germany
Italy
Latvia
Poland
Portugal
United Kingdom

1st

cross border road
network in Europe



13.6%

overall European
CEP market share
(in value, 2022 figures)



More than 8 million
parcels delivered per day worldwide

GEOPOST INTERNATIONAL FOOTPRINT

Majority share 
Minority share or partners 

Europe

Asendia
Aramex
Biocair
DPD, BRT, SEUR
Chronopost
PostNord
Lenton

Asia

Aramex
Biocair
DTDC
Lenton
Ninja Van

Africa

Aramex
Biocair
Chronopost Morocco
DPD Laser
Lenton

Australia

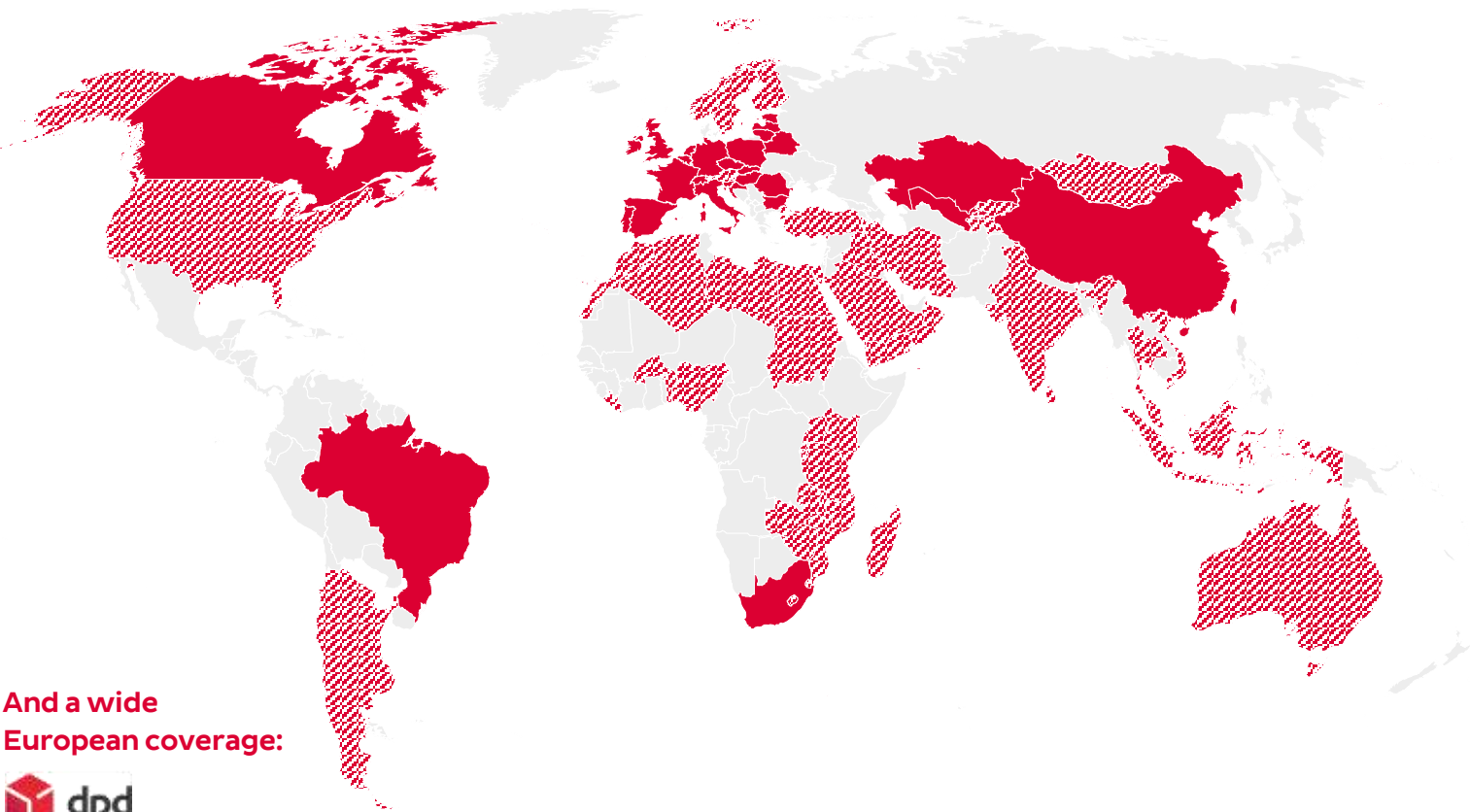
Aramex
Asendia

Middle East

Aramex

Americas

Aramex
Asendia
Biocair
DPD
Jadlog
Lenton



And a wide
European coverage:



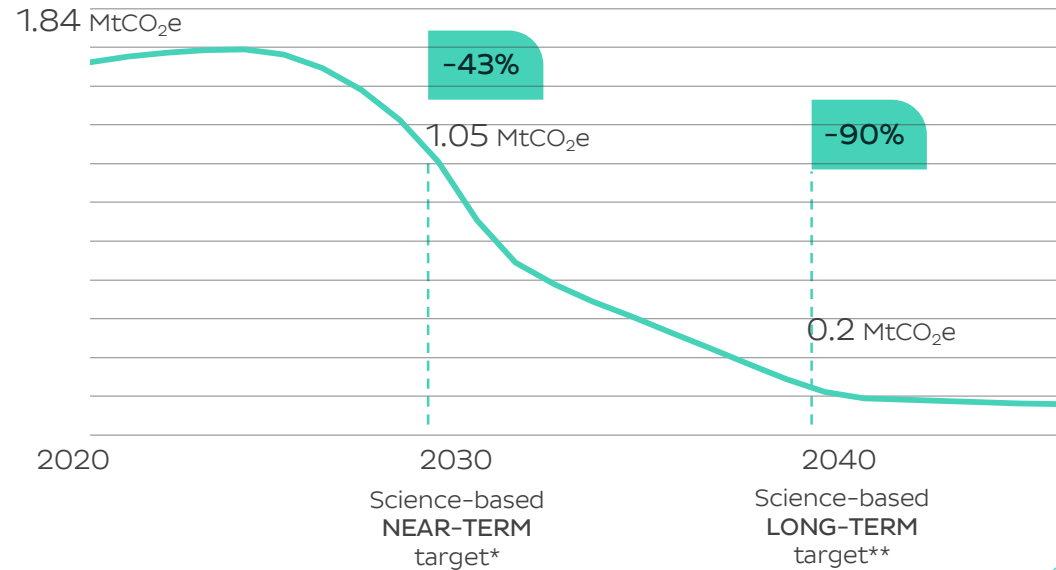
Austria, Czech Republic, Belgium, Croatia, Estonia, France, Germany, Hungary, Ireland, Latvia, Lithuania, Luxembourg, Netherlands, Poland, Portugal, Slovakia, Slovenia, Switzerland, United Kingdom



TOGETHER FOR A BETTER TOMORROW

A NET ZERO AMBITION BY 2040, APPROVED BY THE SBTI

Geopost carbon footprint



In 2023, second consecutive year of absolute reduction in GHG emissions with -25,673 tons (-1.4%) compared to 2022

SUSTAINABLE DELIVERY

15.1%

LNH low emission transport km

13.6%

PUD low emission vehicles

9,000

low emission vehicles

* as of end of 2023

*Geopost commits to reduce absolute scope 1 and 2 GHG emissions and absolute scope 3 GHG emissions from fuel and energy-related activities, upstream transportation and distribution and upstream leased assets 43% by FY2030 from a FY2020 base year

**Geopost commits to reduce absolute scope 1, 2 and 3 GHG emissions 90% by FY2040 from a FY2020 base year

TOGETHER FOR A BETTER TOMORROW: SOCIAL RESPONSIBILITY



PARTNERS

- Attractive partner value proposition
- Safe and smooth working experience
- Rewarding good performance
- Driving decarbonisation together



COMMUNITIES

- Supporting communities, we are close to
- Group-wide partnership with European Food Banks Federation
- Country-dedicated programmes
- Local foundations



EMPLOYEES

- Health and safety underpins all our activities
- Robust management of talent pool
- Diversity, equity and inclusion strategy
- Employment engagement barometer



International commitments for improved labour conditions, with Uni Global Union



 @Geopost_news

 Geopost

 @Geopost_news

 @geopost.news

geopost.com